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## About Our Team

Last Updated Wednesday, 10 June 2009

### The HopeOptions4You Team Profile

Our primary team is made up of Larry Young, Mark Wood and Dave Hansen. Together we have many years of experience in this difficult market. Our strongest quality is that we will be honest. While we obviously are in the Real Estate business, we won't tell you something that is simply for our benefit. We truly desire to help you first and foremost. If we can do that through information, through referrals, or through our vast network of resources, we will.

Our primary team (and our support team) are made up of a certified financial counselor, a business development leader, property managers, a former pastor and current police chaplain and people who are willing to work hard for the people of our community to build toward a strong and healthy community now and in the future.

We answer our phones and we will do everything to direct you to the right resource and the right information to figure out your options. For some we may be the solution in helping you to do a short sale of your home. For others, we may be the resource that puts you in touch with those who help you to stay in your home. For others, we may be the first step to a strong financial future. For still others, we may just be a listening ear as you express your frustration, your hurt, your anger and your disappointment. For some, we may not be what you are looking for and we may have nothing that will help or benefit you- that is to be expected.

But if we can help, please don't hesitate to call or e-mail us- or simply fill out the "contact information" and submit it and we will get in contact with you promptly. We have a contact form at the bottom of this page, along with our phone numbers. We have also provided on every page on the top left menu a Contact Us link.

### Dave Hansen Profile

Dave Hansen is a former pastor and current police chaplain. He has been in Real Estate for the past three years and this difficult and challenging market is the only one he knows. He is willing to work hard to find solutions and to get results. He has extensive experience and training in Short Sales, REO properties, Property Management, Appraisal, Real Estate Economics, and finance. He works with both buyers and sellers and takes his fiduciary responsibility very seriously.

Together with his partners he has developed the "H.O.P.E. Plan (for those in Default and Facing Foreclosure)" program to try to help the wonderful people in our community through one of the most challenging and difficult periods in the past 30 years.

### Freeman "Larry" Young Profile

Larry is a founder and Chief Operating Officer for RidgeWater Real Estate Services and Real Estate Default Certified Professional. Larry has demonstrated expertise in short sale negotiations, foreclosure property (REO) sales and negotiations for buyers and sellers, accounting/finance and operations. Prior to his career in real estate, Larry had 23 years in corporate management and business and property acquisitions in roles as president and chief operating officer for a publicly traded medical device company. In addition, he has consulted for high tech and instrumentation companies in areas of business development, operations management and finance. Often,

Larry is asked by friends, associates and family members for guidance and information related to their personal real estate and finance options in this difficult market. He felt there was need to share his knowledge and expertise with those outside of his sphere of influence and with his partners developed the H.O.P.E Plan as a outreach tool to help alleviate the pain and allow people to enjoy their lives.

### Mark Wood Profile

Mark and his wife Lisa began their real estate journey in 1994, with the purchase of their first home. Two years later that home became their first rental. Mark worked for a San Jose real estate company in 1997 in their property management division. In 1999 he moved to a company in Campbell working in their property management division, while working on finishing his business degree at San Jose State. He received his DRE sales license in 2004.

Mark brings over 22 years of business owner, corporate management, and even a stint managing the building of a 75 unit low income housing from the ground breaking to final occupancy notice. His skills include working with buyers in finding that perfect home, by knowing the Silicon Valley, and careful negotiating and listening skills.

For sellers, Mark has helped many clients navigating through this ever-changing market on both the buyer and seller side.

For sellers he gives RidgeWater Real Estate Services an already extensive property marketing plan to sell homes even faster, by bringing a complete skill set of online marketing thru the internet. For those distressed properties, he has gained a lot of experience of working through the lenders barriers during the short sale process. Mark and his wife Lisa also know well the challenges that you and your family face during the transition to a new home, and we offer special services that you may need. Mark and Lisa have 2 children, Ryan, a senior to be in college and Nathan how is to be a high school senior in Oakley.

### Our Goal....Creating A Win

We want to help you create the best possible "win" under the circumstances.

We have current information that is updated regularly that discusses in detail the options, possible consequences and ways to move forward into the future with success and hope.

A loan modification may be the best option. A short sale may be the best option. Foreclosure may be your only option. A "deed in lieu" may be your best option.

No Cookie Cutter Solutions, We Know Each Situation Is Unique

If we can help please feel free to contact us. We would love to talk with you face to face to discuss the options available to you. We also recognize that every situation is unique and has special circumstances. We don't have a "cookie cutter" approach to your situation and each circumstance is different. Each loan, family and situation is unique and "one size does not fit all."

We will treat you as a person and will give you the best our team has to offer. We would love to help you discover the options and the best option for you- but talk with an attorney and/or tax expert before, during and after talking with us to make sure you know how your decision(s) will impact you now and in the future.

Need More Information?...It's FREE and at No Obligation

To learn more and receive a FREE consultation with NO obligations. To talk to one of our team professionals, please call one of our team members below

Dave Hansen (925) 872-9625 CA D.R.E. #01777243

Larry Young (925) 368-4525 CA D.R.E. #01804140

Mark Wood (925) 628-3849 CA D.R.E. #01431360

To receive more information or schedule an appointment please fill out this contact page or simply call us directly.